

AGRICULTURAL VALUE CHAIN FINANCE

A GUIDE FOR BANKERS

Welcome to the Agricultural Value Chain Finance – A Guide for Bankers. Developed by bankers for bankers, the Guide is a practical "how-to" toolkit, detailing the process of engaging in agricultural value chain finance. [Read more.](#)

The Guide has been developed in partnership with HDFC Bank, India, HBL Bank, Pakistan, and Bankaool, Mexico. It provides:

- Practical, evidence-based guidance to financial institutions engaging in agricultural value chain finance (AVCF).
- Comprehensive picture of agricultural value chains to enable financial institutions to adapt financial products to the specific demands of value chain actors.
- Examples of field-tested AVCF products and procedures that have shown value or promise for financial institutions.

The AVCF Guide can be used by financial institutions' staff including senior management to understand the strategic benefits of value chain finance, heads of agricultural lending departments and their teams to implement value chain finance, other bank staff for training and self-study. The AVCF Guide is also useful for development professionals supporting agricultural finance projects.

The AVCF Guide is available in two formats – this online version which provides a high level overview of each step – and the full Guide which provides more detailed technical information and background materials on the mechanics of financing agricultural value chains.



Click on each step to learn more.

