

Key Lessons: Dos and Don'ts

Things to Do

- ✓ Get to know your members, their needs, behaviors, values, aspirations
- ✓ Look for and focus on shared value: people and organization
- ✓ Hire and train a community manager
- ✓ Define success and what it looks like
- ✓ Carefully craft thought-provoking questions
- ✓ Invest in your team: it's your greatest asset
- ✓ Stage engagement
- ✓ Start every community event with a check in to bring all members in
- ✓ Adopt a flexible and experimental mindset: experiment, reflect, iterate and try again

Things NOT to do

- ✗ Speak (or let someone else speak) for more than 15 minutes straight at a community event
- ✗ Force on members something they don't want
- ✗ Confuse an IT platform with a community
- ✗ Do it alone: form a core team and a core group to build community with
- ✗ Plan anything without a clear purpose in mind
- ✗ Ask a question / post a discussion topic without proper planning and without knowing whether people might respond
- ✗ Focus on your needs and goals before listening deeply to your stakeholders and knowing what drives them to your community.
- ✗ Do the same thing over and over again, expecting different results