

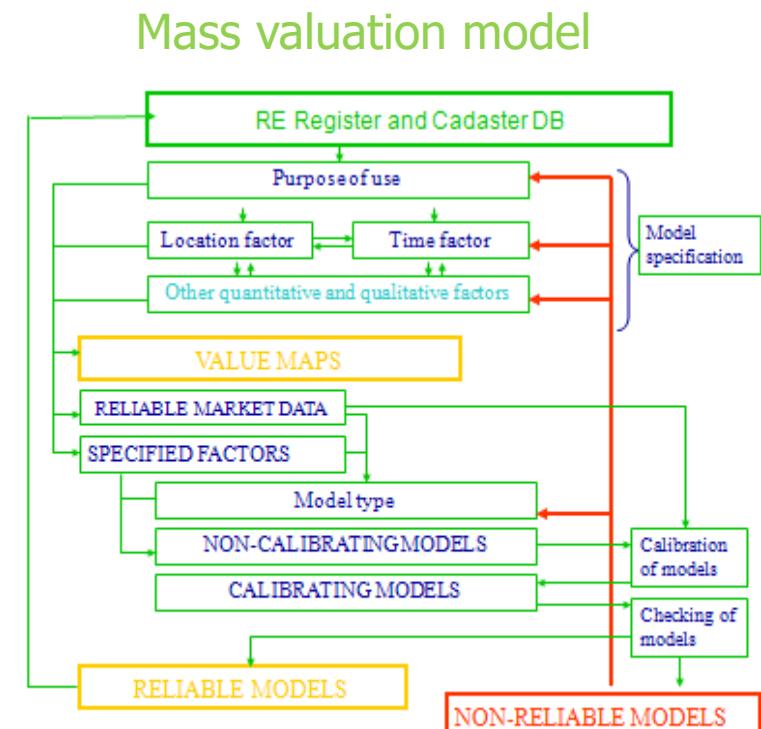
MASS VALUATION AND MARKET DATA

LITHUANIA

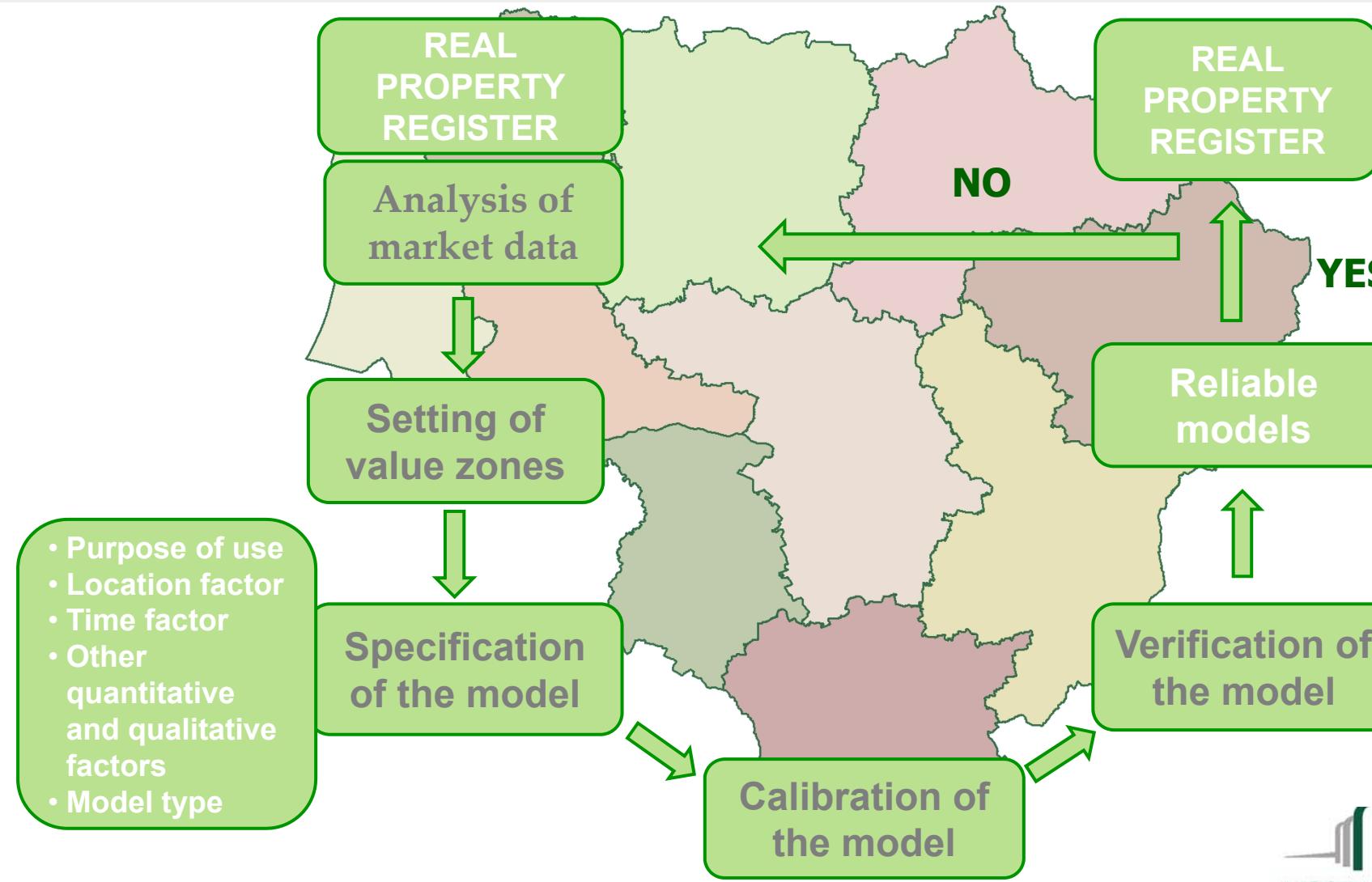


MAIN PRINCIPLES OF THE LITHUANIAN APPROACH TO MASS VALUATION

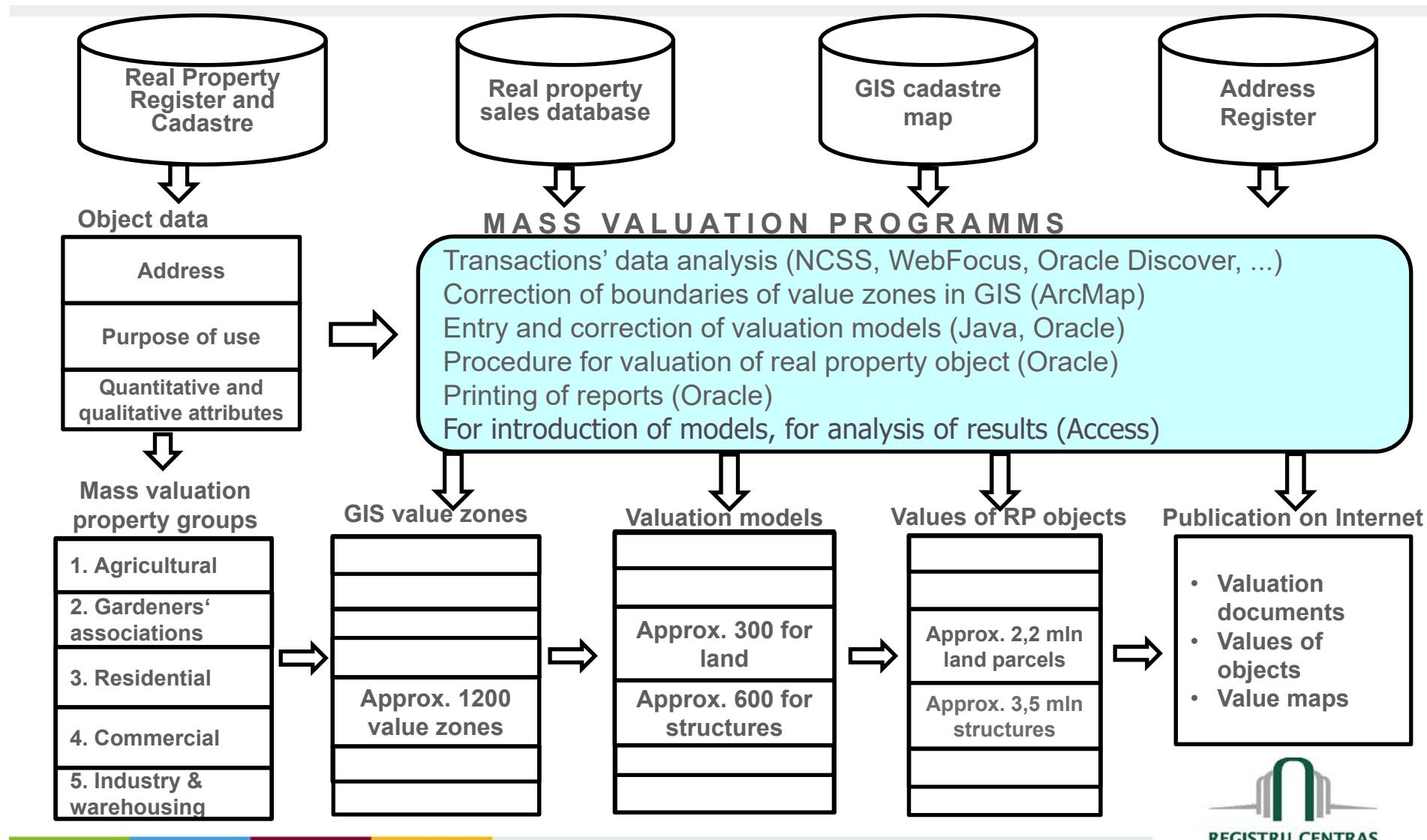
- Mass valuation system is built on the integrated **digital data** of real property cadastre and register and other main state registers.
- Mass valuation process is fully **automated**.
- Mass valuation **results are public** and published on the Internet.
- Mass valuation **results are easily applicable** for decision making on different issues.
- Lithuanian mass valuation system was presented in different international events, articles, international projects (China, Russia, Azerbaijan, Egypt, EU countries, etc.)



MASS VALUATION PROCESS



MASS VALUATION INFORMATION SYSTEM



GROUPS OF CONSTRUCTIONS



Residential:
Dormitories,
Apartments
Detached houses

Administrative and health care
Commercial and services
Recreation and sports
Culture, education and science
Garden buildings
Auxiliary
Garages

Industrial,
warehouses,
transport and
engineering

GROUPS OF LAND



Agricultural,
land of gardeners associations

Commercial, industrial

Residential

MODEL SPECIFICATION: CORRELATION MATRIX

Correlation matrix used for determination of qualitative and quantitative factors which show how important is the relation between statistically interrelated factors.

Pearson Correlations Section (Row-Wise Deletion)										
	Price	m2_price	Year_constr	Total number of floors	Floor	Floors without first and last floors	Zone	Walls	Type of object	
Price	1	0,500634	0,355828	0,229186	0,186679	0,265887	0,437425	0,105204	0,066759	
m2_price	0,5006	1	0,2483	0,228583	0,204958	0,276777	0,7845	0,1612	0,0652	
Year_constr	0,355828	0,248294	1	-0,002343	0,082343	0,048958	0,170319	-0,05794	0,084201	
Total number of floors	0,229186	0,228583	-0,00234	1	0,236633	0,807229	0,271447	0,25406	0,098062	
Floor	0,186679	0,204958	0,082343	0,236633	1	0,762646	0,219181	0,091507	0,022118	
Floors without first and last floors	0,265887	0,276777	0,048958	0,807229	0,762646	1	0,319315	0,223767	0,081054	
Zone	0,437425	0,784468	0,170319	0,271447	0,219181	0,319315	1	0,1712	0,075817	
Walls	0,105204	0,1612	-0,05794	0,25406	0,091507	0,223767	0,1712	1	-0,02407	
Type of object	0,066759	0,065246	0,084201	0,098062	0,022118	0,081054	0,075817	-0,02407	1	

The outcome of specification: factors and zones (territories) are specified which may be important for estimating the average market value of real property.

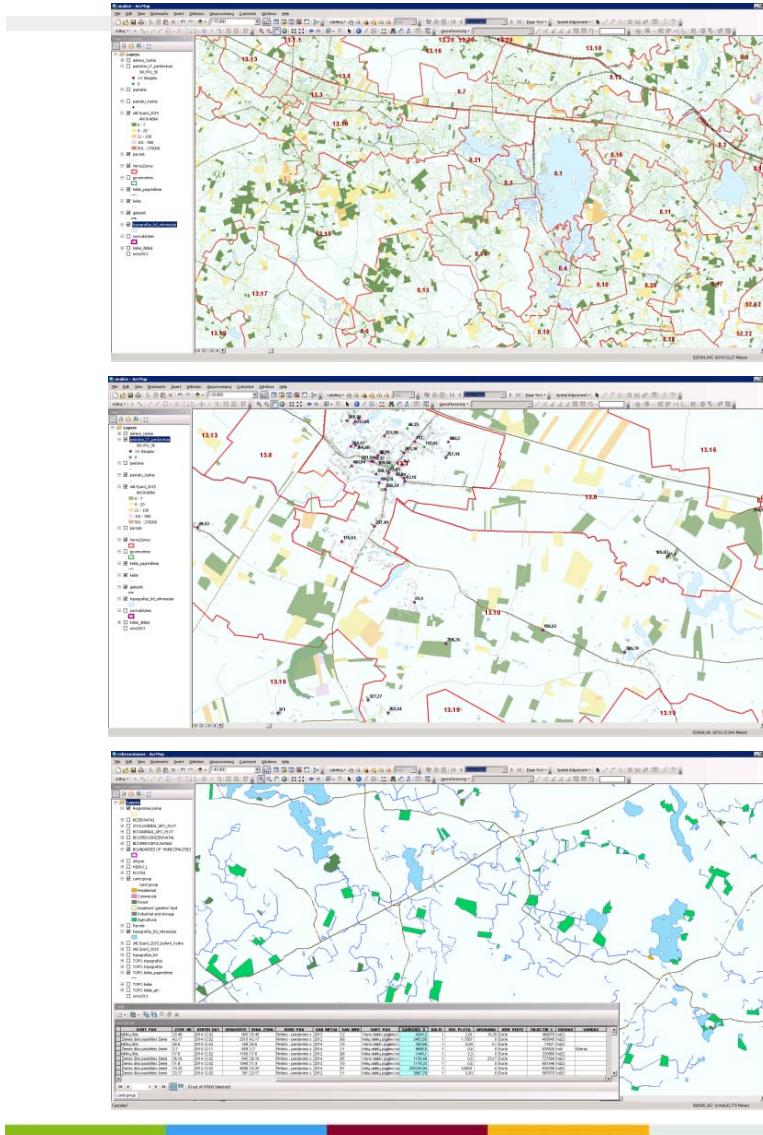
VERIFICATION OF MODEL

Assessment Ratio Section			
	Actual	Predicted	Ratio
	Price	Price	Ratio
Number of Cases	108	108	108
Mean	282511,9	282826,2	1,021112
Median	256674	256951,9	1,022919
Minimum	62791,5	76419,85	0,668298
Lower Quartile	160000	157214,5	0,921705
Upper Quartile	359800	354398,4	1,115624
Maximum	1400000	1351200	1,920386
Range	1,34E+06	1,27E+06	1,25E+00
IQR	199800	197183,9	0,193919
Variance	3,54E+10	3,32E+10	2,66E-02
Std. Deviation	188200,9	182127,7	0,163077
Coef. of Variation	0,66617	0,643956	0,159706
Ave Dev. from Median	124029,3	122469,1	0,117822
Coef. of Dispersion	48,32173	47,66227	11,51816
Weighted Mean			1,001113
Price Related Differential			101,9977

Percentile Section of Vert_kain_sant					
Percentile	Value	95% LCL	95% UCL	Exact Conf. Level	
99	1,9				
95	1,2	1,201681	1,424567	95,42319	
90	1,2	1,148404	1,234068	96,53123	
85	1,2	1,12595	1,205105	95,47729	
80	1,1	1,08558	1,178912	95,97738	
75	1,1	1,073782	1,144089	95,44489	
70	1,1	1,048822	1,127934	95,32707	
65	1,1	1,044756	1,10963	95,64208	
60	1,0	1,025565	1,081001	95,07201	
55	1,0		1	1,070533	95,76827
50	1,0	0,977732	1,046776	95,3283	
45	1,0	0,959505	1,042496	95,67616	
40	1,0	0,94638	1,020273	95,07201	
35	1,0	0,92231	0,993853	95,64208	
30	0,9	0,910501	0,969968	95,36099	
25	0,9	0,893479	0,94998	95,35503	
20	0,9	0,830252	0,925125	95,71888	
15	0,9	0,801605	0,911484	95,7472	
10	0,8	0,761	0,886332	95,57663	
5	0,8	0,668298	0,819346	95,1751	

- **Median about 1**
- **COD equal or less than 15**
- **PRD should be between 98 and 103**
- **Ratio (value's and price's ratio) – from 0.8 to 1.2**

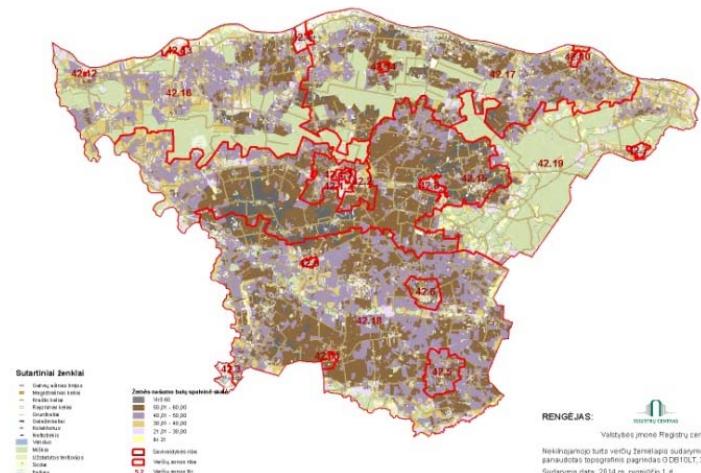
GIS IN MASS APPRAISAL



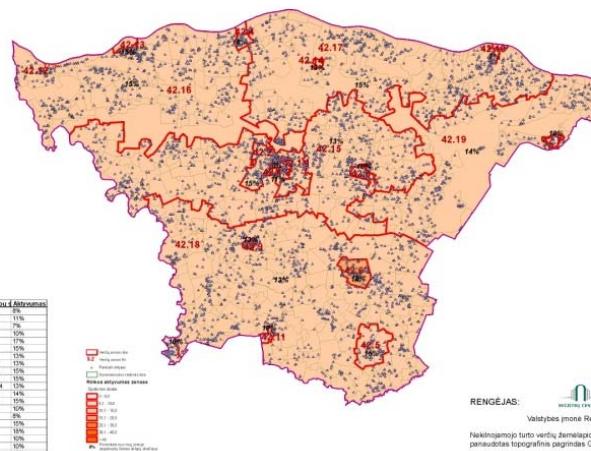
- Distribution of sales and sale prices
- Analysis of cadastral data
- Distribution of price influence factors

ANALYSIS OF CADASTRAL DATA OF LAND PARCELS USING ARCMAP

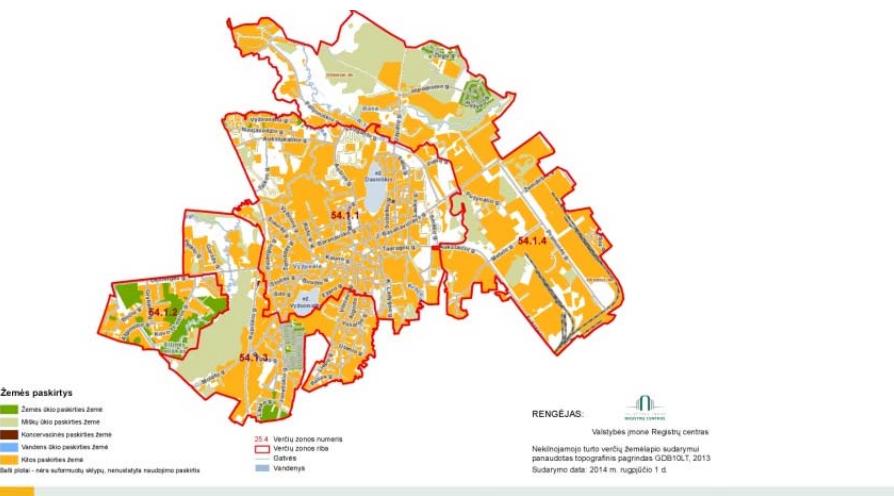
Soil productivity score (Šakiai district)



Sales of land parcels 2010.01.01-2015.08.01



Land structure according to the purpose of use (Utena city)



VALUE ZONES AND MODELS

Screenshot of a web-based application interface showing value zones and models.

The main window title is "Masinio vertinimo modeliai".

Search filters include:

- Šiaulių m. sav.
- Modeliai: G (statinių) galioja nuo 2015-01-01
- Ieškoti
- savivaldybės modelius

Table header:

Modelis.	Datid	Pavadinimas	Tipas	Taikoma tipui	Daugiklis
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Table data (rows 12100 to 12110):

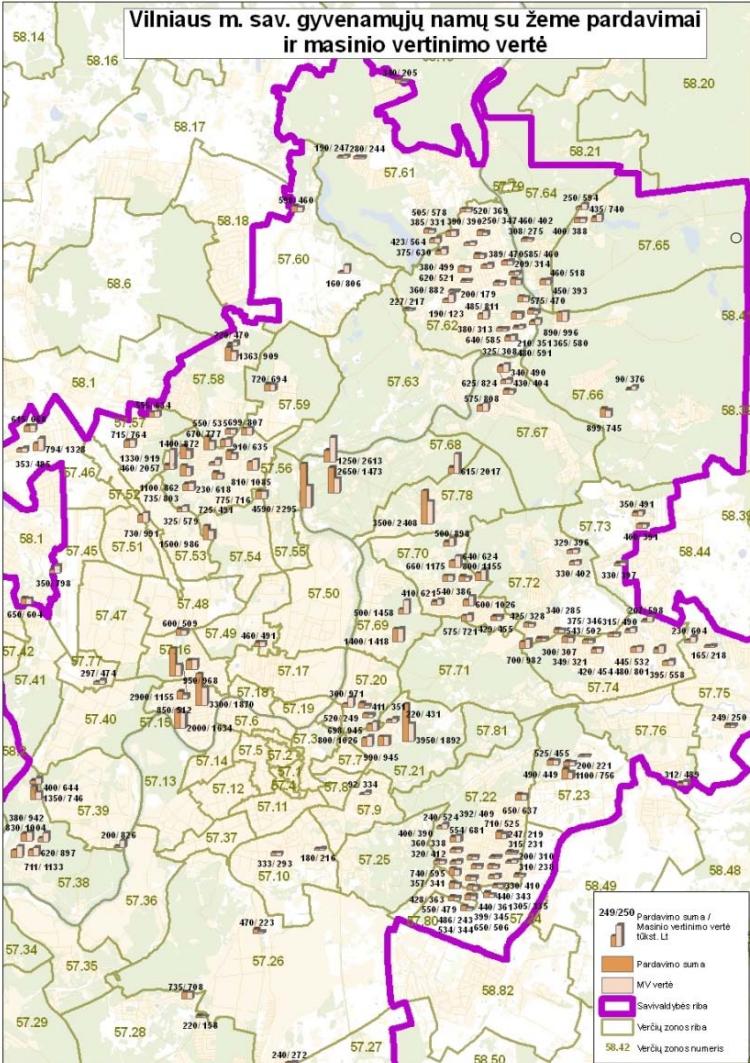
12100	19	Garažai	Garažai	Garažai	1
12101	19	Pagalbinio ūkio patalpos	Pagalbinio ūkio patalpos	Pagalbinio ūkio patalpos	1
12102	19	Pagalbinio ūkio pastatai	Pagalbinio ūkio pastatai	Pagalbinio ūkio pastatai	1
12103	19	Bendrabučiai	Bendrabučiai	Bendrabučiai	1
12104	19	Sodų pastatai	Sodų pastatai	Sodų pastatai	1
12105	19	Vieno-dviejų butų namai	Vieno-dviejų butų namai	Vieno-dviejų butų namai	1
12106	19	Kultūros, švietimo ir mokslo	Kultūros, švietimo ir mokslo(n)	Kultūros, švietimo ir mokslo(n)	1
12107	19	Administracinė ir gydymo	Administracinė ir gydymo(n)	Administracinė ir gydymo(n)	1
12108	19	Butai	Butai	Butai	1
12109	19	Polisio ir sporto	Polisio ir sporto	Polisio ir sporto	1
12110	19	Viešbučių, prekybos, paslaugų, maitinimo	Viešb., prek., pasl,maitin(n)	Viešb., prek., pasl,maitin(n)	1

Bottom left: Modelis Nr.: 12105. Zona_SKL^(0,795) x Sn_SKL^(0,702) x Šl_SKL^(0,858) x Duj_SKL^(0,829) x (1,1) ^ RkMT_BIN x (1,04) ^ Kanal_BIN x (1,19) ^ IsApd_BIN x Bpl_SKF^(0,948) x StMt_SKF^(0,875) x (- 1180 x Bpl_RKS -295 x PgNPl_RKS -295 x RüsPl_RKS -295 x GarPl_RKS))

Bottom right: A separate window titled "Modinio vertinimo modelio 12105 Vieno-dviejų butų namai Šiaulių m. sav." showing detailed parameters and formulas.

Bar chart titled "Verčių zonų Zona_SKL reikimis" showing values from 0,00 to 1,25 across various categories.

VERIFICATION OF RESULTS



Comparison of mass valuation values and sales prices of residential buildings with land in Vilnius city

RATIO STUDY

There are two primary aspects of assessment performance: level and uniformity.

- Assessment level relates to how close overall assessments are to market value.
- Uniformity relates to the consistency or equity of assessed values.

ZONE_No	OBJ_ID	Street	Address	M2_VALUE	M2_PRICE with TA	RATIO	ZONE_No	SUM_OF_TRANS	Avg_M2_Value	Avg_M2_Price with TA	RATIO		
57.51	1311405	Gaičiūnai g.	2	502	947	1.04	57.1	33	1800	1952	0.97		
57.51	1311415	Gaičiūnai g.	2	1011	1263	1.06	57.2	13	1953	1743	0.95		
57.51	1311453	Gaičiūnai g.	2	911	1219	1.05	57.3	17	1670	1629	0.97		
57.51	1311458	Gaičiūnai g.	2	824	892	1.06	57.4	16	1495	1699	0.86		
57.51	1311485	Gaičiūnai g.	25	159	755	1.04	57.5	100	1669	1801	0.92		
57.51	1311505	Gaičiūnai g.	25	780	814	1.06	57.6	46	1501	1502	0.98		
57.51	1311524	Gaičiūnai g.	25	788	890	1.04	57.7	29	1272	1327	0.96		
57.51	1311525	Gaičiūnai g.	25	723	723	1.00	57.8	6	1269	1274	0.99		
57.51	1311526	Gaičiūnai g.	25	723	723	1.00	543	1065	1065	1065	0.89		
57.51	1311545	Gaičiūnai g.	25	723	723	1.00	543	885	885	885	1.00		
57.51	1311553	Gaičiūnai g.	25	723	723	1.00	1321	1495	1495	1495	0.99		
57.51	1311581	Gaičiūnai g.	25	723	723	1.00	1296	1325	1325	1325	0.94		
57.51	1311593	Gaičiūnai g.	25	723	723	1.00	871	917	917	917	0.95		
57.51	1311664	Gaičiūnai g.	25	723	723	1.00	1461	1499	1499	1499	0.97		
57.51	1311715	Gaičiūnai g.	1	7	11621	12233	8043	15462	12045	1.04	1510	1598	0.95
57.51	1311721	Gaičiūnai g.	2	10	10620	10724	7011	13906	10257	0.97	1652	1837	0.8
57.51	1311735	Gaičiūnai g.	3	10	11502	11143	7464	16235	11742	1.02	1151	1224	0.94
57.51	1311745	Gaičiūnai g.	4	17	9600	8664	7127	14482	9815	1.02	1638	1715	0.95
57.51	1311765	Gaičiūnai g.	6	1	8510	8510	8510	8510	7775	0.91	1443	1599	0.9
57.51	1311785	Gaičiūnai g.	8	20	6450	7159	2082	6957	6025	0.93	1485	1465	1.01
57.51	1311795	Gaičiūnai g.	10	3	6992	6917	5131	8928	6427	0.92	1057	1152	0.92
57.51	1311821	Gaičiūnai g.	11	16	6272	6052	4076	6374	6327	1.01	525	525	1
57.51	1311842	Laisvės pr.	12	39	5200	5042	4047	7858	5168	0.99	575	619	0.93
57.51	1311855	Laisvės pr.	13	27	5476	5303	4003	6075	5806	1.06	637	654	0.97
57.51	1311856	Laisvės pr.	15	21	5342	5263	2310	8610	5670	1.06			

USE OF REAL PROPERTY MASS VALUATION DATA AND VALUES



Assessment of taxable values of land and buildings



Calculation of inherited or gifted property taxable value



Providing of social support for low income citizens



Providing of state guaranteed legal assistance



Estimation of initial sales or rental value of state-owned land



Estimation of rent of state-owned fixed assets (constructions)



Estimation of statistical indexes

USE OF REAL PROPERTY MASS VALUATION DATA AND VALUES



Calculation of fees for registration of real property and rights thereto



Calculation of notaries fees



Activities of insurance companies



Activities of bailiffs for estimation of initial action price



Banks activities

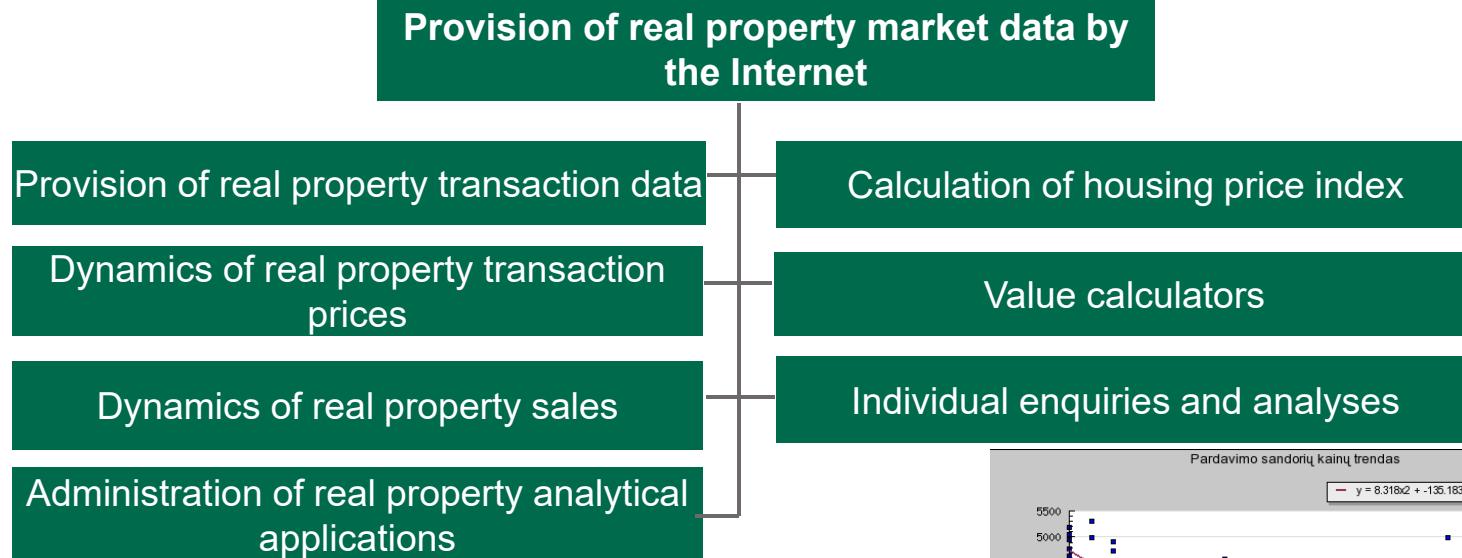


Providing market data to real estate professionals

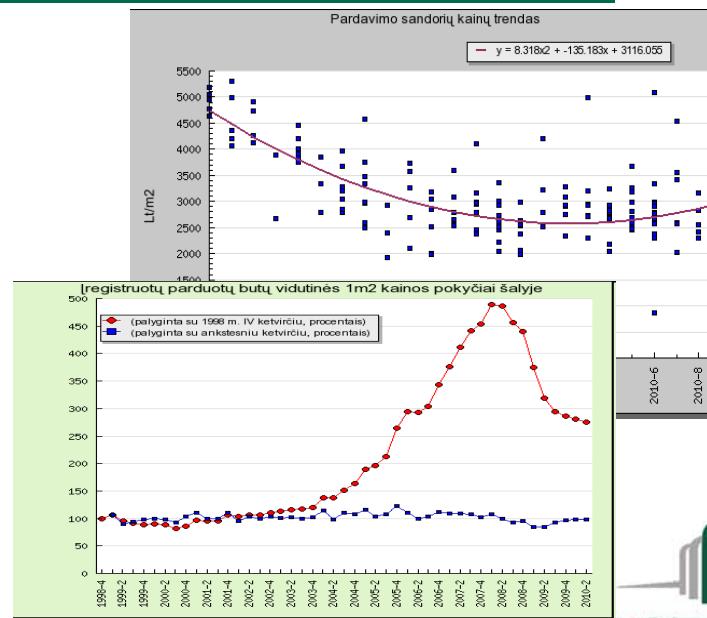


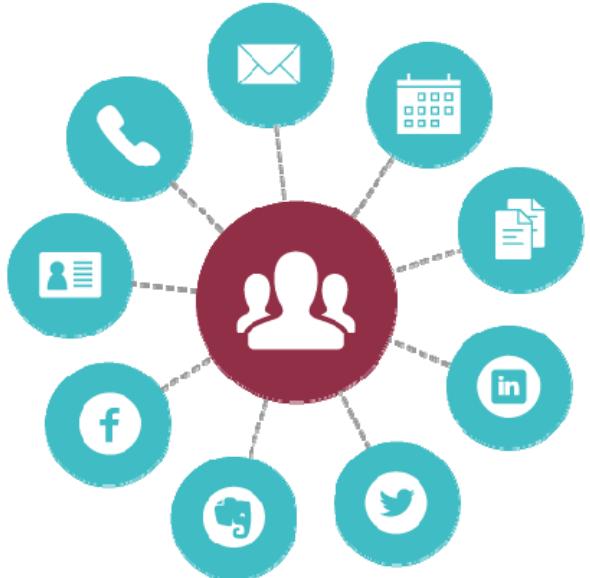
For other state economic needs (estimation of losses, compensation, etc.)

REAL PROPERTY MARKET DATA AND ANALYSIS



- ✓ DB of the Centre of Registers contains data about more than 2 million transactions which can be used for calculating values;
- ✓ The goal is to provide these data as quicker as possible and in the most appropriate form to the public institutions (Bank of Lithuania, Ministry of Finances, Statistics) and other specialists (banks, analysts, valuers, etc.).





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