You never know who you are going to meet...
TDLC Engagement Eco-System

1. City Partnership Program
   - WB direct collaboration w/ Cities in Japan
   - City Level Knowledge/Data
   - Tacit Know How

2. Learning & Research
   - Codified Good Practices
   - Commissioned Research
   - Actionable Knowledge

3. Technical Deep Dives
   - Challenge Oriented
   - Operationally Focused
   - Peer-to-Peer

4. Operational Support
   - ↑↓ Stream Design
   - Technical Assistance
   - Implementation Support

5. Knowledge Platforms
   - Global Platform for Sustainable Cities (GPSC)
   - JICA City Platform
   - Rockefeller 100RC
   - Large Public Events
   - Academia

Knowledge Assets

Japanese Expertise
Public/Private Sector, Academia

You are HERE!
Development Shark Tank

Value of Shark Tank “Pitch Competitions”
• Development and articulation of practical approaches/priorities/next steps
• Identification of hidden challenges/opportunities and solutions
• Consensus building testing w/ various potential collaborators
• Expert advice from different perspectives
• Safe environment to explore and consider opposing views/priorities
• Provides a draft roadmap and “pitch” to solicit support from others
What to Cover?

- SLIDE 1: **Key takeaways** from the Technical Deep Dive
- SLIDE 2: **What needs to be accomplished** to address the pressing challenges you are facing
- SLIDE 3: **Short-term, Medium-term, and Long-term actions to be taken w/ milestones**
- SLIDE 4: **Barriers (Challenges)** in implementing your action plan
- SLIDE 5: **Lending and TA** – Activities currently active or needed
- SLIDE 6: **Support needed** from the World Bank / TDLC / Research (Institutions, experts, other delegations….research/briefs etc.)
Structure:

- Presented by 1 Client per Delegation
- No more than 7 minutes per pitch
- Up to 7 slides

Simplified Objective:
Convince everyone that sees your Action Plan to be an advocate and subscriber to your objective.

No Sleepy Presentations
Mobilizing Japanese Expertise through TDLC

- **Deployment of Japanese expertise to Bank operational projects**, assisting in removing barriers that prevent clients from utilizing Japanese expertise.

- Support and facilitate delivery of knowledge, capacity building, and advisory services, particularly on a **just-in-time basis**, in conjunction with Bank operational projects.

- Identifying operational linkages and opportunities **both at the upstream stage and at the project implementation stage**.
Potential Modalities for Operational Support

- Upstream project design
- Case studies
- Policy notes
- Technical recommendation notes
- Implementation support
- Speaker dispatch
<Country Name> Action Plan

Solid Waste Management TDD
Tokyo, Kitakyushu - Japan
September 24-28, 2018
<Country> Key Takeaways

1. <Key Takeaway>
2. <Key Takeaway>
3. <Key Takeaway>
4. <Key Takeaway>
5. <Key Takeaway>
<Country> Accomplishments Needed

1. <Accomplishment Needed>

2. <Accomplishment Needed>

3. <Accomplishment Needed>

4. <Accomplishment Needed>

5. <Accomplishment Needed>
<Country> Actions to be Taken

• **Short-term:**
  • <Action to be Taken>, by <Who>, <Milestone>
  • <Action to be Taken>, by <Who>, <Milestone>

• **Medium-term:**
  • <Action to be Taken>, by <Who>, <Milestone>
  • <Action to be Taken>, by <Who>, <Milestone>

• **Long-term:**
  • <Action to be Taken>, by <Who>, <Milestone>
  • <Action to be Taken>, by <Who>, <Milestone>
Barriers & Challenges to Implementation

1. <Barrier/Challenge>
2. <Barrier/Challenge>
3. <Barrier/Challenge>
4. <Barrier/Challenge>
5. <Barrier/Challenge>
<Country> Lending and TA - Active or Needed

- **Technical Assistance Work Planned:**
  - <TA component> <Cost Estimates>
  - <TA component> <Cost Estimates>
  - <TA component> <Cost Estimates>

- **Investment Work Planned:**
  - <Goods/ Works/ Services> <Cost Estimates>
  - <Goods/ Works/ Services> <Cost Estimates>
  - <Goods/ Works/ Services> <Cost Estimates>
<Country> Support Needed

- **World Bank:**
  - <Support Requested>
  - <Support Requested>

- **TDLC Program (Japan)**
  - <Support Requested>
  - <Support Requested>

- **Knowledge Products (Case Studies, Policy Notes, etc.)**
  - <Support Requested>
  - <Support Requested>